
1. SAP S/4HANA Finance (Financial Accounting) — Associate

Duration: 40 hrs — **Price:** R32,700 (Exam not included)

Prerequisites: Basic accounting knowledge; familiarity with ERP concepts.

Target audience: Finance consultants, accountants, S/4HANA implementers.

Learning objectives:

- Understand S/4HANA financial accounting architecture and data model.
- Configure core FI modules (GL, AP, AR).
- Perform period-end activities and financial reporting.

Modules:

1. Introduction to S/4HANA Finance & table model
2. General ledger configuration and posting flows
3. Accounts payable and accounts receivable processing
4. Asset accounting and depreciation
5. Period-end closing and reporting (financial statements)
6. Integration with Controlling and banking

Assessment: Hands-on configuration lab + end-of-course mock exam.

Materials: Slides, lab guides, sample company data, sandbox access notes.

2. SAP S/4HANA Finance (Management Accounting — Controlling) — Associate

Duration: 40 hrs — **Price:** R32,700

Prerequisites: FI knowledge recommended.

Target audience: CO consultants, cost accountants.

Learning objectives: Configure cost centers, profit centers, cost element accounting; run cost allocation and profitability analysis.

Modules:

1. Controlling overview in S/4HANA
2. Cost center and internal order configuration
3. Profitability Analysis (CO-PA) and margin reporting
4. Product costing and cost object controlling
5. Integration with FI and logistics processes
6. Practical scenarios & performance optimization

Assessment: Case study costing exercise + quiz.

3. SAP S/4HANA Sourcing & Procurement (Materials Management) — Associate

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Basic procurement process awareness.

Target audience: MM consultants, procurement analysts.

Learning objectives: Manage procurement lifecycle, configure purchasing, master data, invoice verification.

Modules:

1. Procurement process overview in S/4HANA
2. Material master, vendor master, pricing procedures
3. Purchase requisition to purchase order flows
4. Goods receipts, invoice verification, and vendor payment flow
5. Inventory management & valuation
6. Integration with finance and warehouse modules

Assessment: Procure-to-pay lab + configuration checklist.

4. SAP S/4HANA Sales & Distribution (SD) — Associate

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Sales order processing basics.

Target audience: SD consultants, order management users.

Learning objectives: Configure sales order, pricing, delivery and billing; manage customer master data.

Modules:

1. Sales processes & master data setup
2. Sales order processing and item categories
3. Pricing determination & condition technique
4. Delivery, picking, and shipping integration
5. Billing types and revenue posting to FI
6. Troubleshooting and performance tips

Assessment: End-to-end SD scenario labs.

5. SAP S/4HANA Manufacturing (Production Planning — PP) — Associate

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Manufacturing process familiarity.

Target audience: Production planners, PP consultants.

Learning objectives: Configure material requirements planning, work center, routings, and production orders.

Modules:

1. PP overview and master data (BOM, routing)
 2. Work center and capacity planning
 3. MRP types and planning run configuration
 4. Production order processing and confirmation
 5. Subcontracting, repetitive manufacturing and KANBAN basics
 6. Integration with QM and WM/EWM
- Assessment:** Create and process production orders in sandbox.
-

6. SAP S/4HANA Extended Warehouse Management (EWM) — Associate

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Basic warehouse operations knowledge.

Target audience: Warehouse consultants, logistics managers.

Learning objectives: Configure inbound/outbound processes, storage types, waves, and RF/mobile scenarios.

Modules:

1. EWM architecture and master data
 2. Inbound process (GR, putaway)
 3. Outbound process (pick, pack, ship) and wave management
 4. Slotting & replenishment strategies
 5. RF/mobile scanner configuration and handling units
 6. Integration with TM, SD, and S/4HANA core
- Assessment:** Hands-on EWM inbound/outbound lab.
-

7. SAP S/4HANA Asset Management (EAM) — Associate

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Basic maintenance process knowledge.

Target audience: Maintenance planners and EAM consultants.

Learning objectives: Configure equipment master, maintenance plans, notifications and work orders.

Modules:

1. EAM overview & master data setup
 2. Notifications and maintenance order lifecycle
 3. Preventive maintenance planning and scheduling
 4. Integration with MRO procurement and inventory
 5. Reporting & KPIs for asset health
- Assessment:** Maintenance order creation lab.
-

8. SAP S/4HANA Quality Management (QM) — Associate

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Basic understanding of inspection processes.

Target audience: Quality engineers, QM consultants.

Learning objectives: Configure inspection plans, lots, quality notifications and usage decisions.

Modules:

1. QM process flow and master data
2. Inspection planning and stock inspection
3. Quality notifications and usage decisions
4. Integration with procurement and production
5. Reporting and audit trails

Assessment: Inspection lot processing exercise.

9. SAP S/4HANA Plant Maintenance (PM) — Associate

Duration: 20 hrs — **Price:** R22,800

Prerequisites: General maintenance knowledge.

Target audience: PM consultants, maintenance supervisors.

Learning objectives: Run maintenance cycles, configure equipment & functional location data, and manage breakdowns and work orders.

Modules:

1. PM structure and master data
2. Notification & order management
3. Preventive maintenance planning
4. Resource & spare part integration
5. Analytics for maintenance optimization

Assessment: Practical PM scenario.

10. SAP S/4HANA Treasury and Risk Management — Associate

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Basic finance or treasury knowledge.

Target audience: Treasury analysts and finance consultants.

Learning objectives: Configure cash management, liquidity forecasting, and risk instruments in S/4HANA.

Modules:

1. Treasury overview and master data
2. Cash and liquidity management basics

3. Financial instruments and exposures
 4. Integrations to bank communication and payments
 5. Reporting for treasury operations
- Assessment:** Cash management configuration lab.
-

11. SAP S/4HANA Central Finance — Associate

Duration: 40 hrs — **Price:** R32,700

Prerequisites: S/4HANA FI/CO knowledge and landscape awareness.

Target audience: Finance transformation leads, technical consultants.

Learning objectives: Implement Central Finance architecture, mappings, and data replication strategies.

Modules:

1. Central Finance concept & architecture
 2. SLT/SDI/Replication setup and mapping rules
 3. Master data harmonization and mapping exercises
 4. Post-processing and reconciliation workflows
 5. Cutover considerations and performance tuning
- Assessment:** Simulated replication and reconciliation exercise.
-

12. SAP S/4HANA Cloud Implementation with SAP Activate — Consultant course

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Project experience or SAP solution knowledge.

Target audience: Project managers, solution architects, consultants.

Learning objectives: Apply SAP Activate methodology for cloud implementations, perform fit-to-standard workshops, manage project tasks.

Modules:

1. SAP Activate overview & phases (Discover, Prepare, Explore, Realize, Deploy)
 2. Fit-to-standard workshop facilitation and realization tasks
 3. Solution validation, delta configuration, and test management
 4. Cutover planning and post-go-live support processes
 5. Tools: SAP Cloud ALM, Solution Manager, and test automation basics
- Assessment:** Project planning workshop and deliverable review.
-

13. SAP S/4HANA Migration & Data Conversion (Migration Cockpit)

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Knowledge of master and transactional data.

Target audience: Migration consultants, data leads.

Learning objectives: Use SAP Migration Cockpit and tools to migrate master and transactional data to S/4HANA; handle data mapping, cleansing and validation.

Modules:

1. Migration strategy and landscape assessment
2. Migration Cockpit tool: configuration and templates
3. Data mapping & transformation best practices
4. Test migrations, reconciliation and cutover tasks
5. Performance & error handling during mass loads

Assessment: End-to-end data migration simulation.

14. SAP S/4HANA Embedded Analytics

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Basic reporting & S/4HANA familiarity.

Target audience: Business analysts, BI consultants.

Learning objectives: Build CDS views, design analytical queries and embedded dashboards using Fiori and analytical tools.

Modules:

1. Analytics architecture in S/4HANA
 2. CDS view basics and analytical annotations
 3. Building queries and KPI tiles in Fiori
 4. Consumption in SAC and integration points
 5. Performance considerations and security for analytics
- Assessment:** CDS view + simple dashboard assignment.
-

15. SAP S/4HANA Revenue Accounting & Reporting (RAR)

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Revenue accounting background.

Target audience: Finance consultants, revenue recognition specialists.

Learning objectives: Configure RAR components, understand settlement and reporting for complex revenue models.

Modules:

1. RAR principles and legal requirements (IFRS 15)
2. Configuration of contracts and revenue elements

3. Settlement processes into finance ledgers
 4. Reconciliation and reporting tasks
 5. Integration with billing (BRIM) and SD
- Assessment:** Configuration and settlement exercise.
-

16. SAP S/4HANA BRIM (Billing & Revenue Innovation Management)

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Billing or subscription billing knowledge helpful.

Target audience: Billing consultants, revenue management teams.

Learning objectives: Configure subscription billing flows, convergent charging, invoicing and revenue recognition integration.

Modules:

1. BRIM architecture & components (CPQ, CDR, CLM, Convergent Charging)
2. Customer contract lifecycle and billing plans
3. Convergent Invoicing configuration and mapping to FI
4. Mediation & rating use cases (telecom / utilities examples)
5. Reporting, disputes and dunning flows

Assessment: BRIM scenario configuring contract to invoice.

17. SAP BW/4HANA — Data Warehousing & Modelling

Duration: 40 hrs — **Price:** R32,700

Prerequisites: SQL and data modelling basics.

Target audience: BW developers, data engineers, BI consultants.

Learning objectives: Model dataflows, create ADSO objects, and design transformation logic in BW/4HANA.

Modules:

1. BW/4HANA architecture and EDW concepts
2. ADSO, InfoObjects and composite providers
3. Data extraction and transformation best practices
4. Query design and optimization for reporting tools
5. Integration with SAC and Datasphere

Assessment: Build a small datawarehouse pipeline and reporting query.

18. SAP HANA Administration & Operations

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Linux basics and DB fundamentals.

Target audience: DBAs and system administrators.

Learning objectives: Install, configure, monitor and backup SAP HANA; manage users and security at DB level.

Modules:

1. HANA architecture and installation overview
2. Backup & recovery strategies and tools
3. Performance monitoring and tuning essentials
4. User/role management and security best practices
5. Patching and lifecycle management for HANA systems

Assessment: Admin exercises on system monitoring and recovery simulation.

19. SAP HANA Modeling & SQLScript

Duration: 40 hrs — **Price:** R32,700

Prerequisites: SQL knowledge and data modelling basics.

Target audience: Data modelers and developers.

Learning objectives: Develop calculation views, use SQLScript, and optimize models for analytical performance.

Modules:

1. Calculation views and semantic layers
2. SQLScript procedures and performance considerations
3. CDS vs calculation views: when to use what
4. Debugging and optimization of models
5. Integration with ETL and reporting consumers

Assessment: Create optimized calculation views for given scenarios.

20. SAP Analytics Cloud (SAC) — Reporting & Story Design

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Basic BI/reporting knowledge.

Target audience: Report designers, analysts.

Learning objectives: Build stories, data models, and interactive dashboards in SAC; publish and consume analytics securely.

Modules:

1. SAC overview, data import and live connections
2. Model creation and calculated measures
3. Story designer: visualizations, filters and interactivity
4. Commentary, collaboration and scheduling exports
5. Security roles and sharing best practices

Assessment: Build a multi-page story with drilldowns.

21. SAP Analytics Cloud (SAC) — Planning

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Planning or budgeting experience recommended.

Target audience: Planners, finance analysts, FP&A.

Learning objectives: Configure planning models, writeback, allocation and driver-based planning in SAC.

Modules:

1. Planning model architecture and input templates
2. Data actions, advanced formulas and processes
3. Allocations, writeback and versioning strategies
4. Integration with S/4HANA and BW/4HANA for live planning
5. Rolling forecasts and scenario management

Assessment: Create a budget planning model and perform forecast simulations.

22. SAP Datasphere (Data Warehouse Cloud) — Fundamentals

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Data modelling basics and cloud concepts.

Target audience: Cloud data engineers, BI architects.

Learning objectives: Model semantic layers in Datasphere, create spaces, and integrate cloud and on-prem sources.

Modules:

1. Datasphere architecture and tenant setup
2. Space models, virtual tables and data flow
3. Data ingestion patterns and transformations
4. Governance, access control and lineage
5. Integration with SAC and HANA cloud connectors

Assessment: Build a small enterprise data model and report connector.

23. SAP BusinessObjects Web Intelligence (WebI)

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Report design basics.

Target audience: Report authors and BI analysts.

Learning objectives: Create WebI documents, universes, and parameterized reports.

Modules:

1. BO architecture and web interface basics

2. Query building and result set handling in WebI
 3. Report formatting, charts and variables
 4. Scheduling, bursting and security setup
 5. Troubleshooting common WebI issues
- Assessment:** Build a parameterized report and schedule delivery.
-

24. SAP Crystal Reports for Designers

Duration: 10 hrs — **Price:** R13,900

Prerequisites: Basic report layout skills.

Target audience: Report designers needing pixel-perfect layouts.

Learning objectives: Design pixel-perfect reports, use formulas and integrate with SAP data sources.

Modules:

1. Crystal Reports interface and data connections
 2. Formatting, grouping and subreports
 3. Formula fields, parameters, and conditional formatting
 4. Exporting and distribution formats
- Assessment:** Design a formatted report with grouped sections.
-

25. SAP Fiori End-User & Navigation

Duration: 10 hrs — **Price:** R13,900

Prerequisites: None.

Target audience: Business users moving to Fiori UX.

Learning objectives: Navigate Fiori apps, personalize tiles, use search & filters and run basic tasks.

Modules:

1. Fiori launchpad and tile navigation
 2. App personalization and settings
 3. Use cases: approvals, invoices, and purchase orders
 4. Launchpad search & notifications
- Assessment:** Interactive exercises using a Fiori demo tenant.
-

26. SAP Fiori App Configuration for Consultants

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Basic SAP functional knowledge.

Target audience: Technical consultants and functional leads.

Learning objectives: Configure Fiori launchpad, manage catalogs/roles, and adapt standard apps using key user tools.

Modules:

1. Fiori architecture and launchpad configuration
2. Catalogs, groups and role assignments
3. Key user adaptation & UI personalization tools
4. App configuration and troubleshooting
5. Performance and transport considerations

Assessment: Configure a launchpad, create a catalog and assign roles.

27. SAP UI5 / Fiori Development (Frontend)

Duration: 40 hrs — **Price:** R32,700

Prerequisites: JavaScript/HTML/CSS basics.

Target audience: Frontend developers building SAP UI5 apps.

Learning objectives: Build custom Fiori apps using UI5 controls, OData consumption and deployment to BTP.

Modules:

1. UI5 fundamentals and MVC architecture
2. Controls, data binding and fragments
3. Consuming OData and handling models
4. Theming, accessibility and i18n
5. Deployment to SAP BTP and testing best practices

Assessment: Build and deploy a small UI5 application connected to an OData service.

28. SAP ABAP Programming Fundamentals

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Basic programming logic recommended.

Target audience: ABAP developers and technical consultants.

Learning objectives: Write ABAP programs, work with reports, function modules and basic performance guidelines.

Modules:

1. ABAP development environment and data dictionary
2. Procedural and modular programming constructs
3. Reports, ALV grids and basic forms integration
4. Debugging, transports and unit testing in ABAP
5. Introduction to OO ABAP and performance hints

Assessment: Create a report and a function module with tests.

29. Advanced ABAP & Performance Optimization

Duration: 40 hrs — **Price:** R32,700

Prerequisites: ABAP fundamentals.

Target audience: Senior ABAP developers and architects.

Learning objectives: Optimize ABAP for performance, use buffering, SQL tuning, and implement clean, maintainable code patterns.

Modules:

1. SQL performance analysis and index strategies
2. Buffering, internal tables, and garbage collection
3. Code inspector, ATC and unit testing best practices
4. Memory and runtime diagnostics, execution plans
5. Refactoring to OO ABAP and reusability patterns

Assessment: Performance tuning exercise on a sample program.

30. ABAP for S/4HANA: CDS Views & ABAP RESTful Programming Model (RAP)

Duration: 40 hrs — **Price:** R32,700

Prerequisites: ABAP basics and S/4HANA knowledge.

Target audience: ABAP developers building S/4 extensions.

Learning objectives: Build CDS views, use annotations for OData, and create services using RAP.

Modules:

1. CDS view anatomy and CDS associations
2. Annotations for UI and analytical consumption
3. RAP architecture and behavior definitions
4. Service exposure, testing and deployment on ABAP platform
5. Security and performance aspects for CDS/RAP artifacts

Assessment: Build a CDS view and expose a simple RAP service.

31. SAP Business Technology Platform (BTP) — Overview

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Cloud concepts awareness.

Target audience: Architects, consultants, developers.

Learning objectives: Understand BTP services, extension options, and integration patterns with S/4HANA and cloud apps.

Modules:

1. BTP architecture (CF & Neo) and services catalog
2. Extension paradigms (side-by-side and in-app)
3. Authentication, connectivity and destinations
4. Useful services: XSUAA, Connectivity, Workflow, Kyma & Event Mesh
5. Governance and lifecycle on BTP

Assessment: Design an extension architecture for a small use case.

32. SAP BTP — Cloud Foundry & Extensions (Developer)

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Developer background (Node.js, Java) and cloud basics.

Target audience: Developers building cloud extensions.

Learning objectives: Build, test and deploy applications on Cloud Foundry, use BTP services, and manage credentials and bindings.

Modules:

1. Cloud Foundry basics and CLI usage
2. Application development with Node.js/Java and service bindings
3. Using SAP XSUAA for auth and Connectivity for destinations
4. Persisting data with HANA Cloud and using eventing
5. CI/CD pipelines and containerization basics (optional Kyma intro)

Assessment: Deploy a small microservice that uses BTP services.

33. SAP Cloud Application Programming Model (CAP) — Developer

Duration: 20 hrs — **Price:** R22,800

Prerequisites: JavaScript/Node.js and basic DB knowledge.

Target audience: Developers building business apps on SAP BTP.

Learning objectives: Use CAP to define domain models, implement services and expose OData endpoints.

Modules:

1. CAP fundamentals and project structure
2. CDS-based domain modeling and service definitions
3. Implementing handlers, validations and transactions
4. Persistence to HANA and testing locally
5. Deployment to BTP and service consumption by UI5 frontends

Assessment: Build a CAP service with sample data and tests.

34. SAP Integration Suite (CPI) — Developer

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Basic integration concepts.

Target audience: Integration specialists, middleware developers.

Learning objectives: Design and deploy integration flows, use adapters, map payloads and manage monitoring.

Modules:

1. CPI architecture and iFlow building basics
2. Connectors/adapters and security (OAuth, basic auth)
3. Mapping, scripting and message transformations
4. Error handling, retry strategies and monitoring
5. Performance, scalability and deployment options

Assessment: Build an iFlow integrating S/4HANA and a cloud app.

35. SAP API Management & Gateway

Duration: 20 hrs — **Price:** R22,800

Prerequisites: REST API knowledge.

Target audience: API architects, integration consultants.

Learning objectives: Publish, secure and monetize APIs; design API proxies and policies.

Modules:

1. API management components and concepts
2. Designing API proxies and applying policies
3. Security: OAuth2, JWT and key management
4. Analytics, quota management and lifecycle operations
5. Portal and developer experience basics

Assessment: Create a secured API proxy and apply traffic policies.

36. SAP Process Integration (PI/PO) — Legacy Integration

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Integration fundamentals.

Target audience: PI/PO consultants maintaining classic landscapes.

Learning objectives: Configure integration scenarios, mappings and the ESR/ID repository, and monitor messages.

Modules:

1. PI/PO architecture and components (ESR, Adapter Engine)
2. Designing mappings and message protocols

3. Configuring communication channels and scenarios
 4. Monitoring, troubleshooting and performance tuning
 5. Migration considerations to CPI (comparison)
Assessment: Configure an integration scenario with mapping.
-

37. SAP SuccessFactors — Employee Central

Duration: 20 hrs — **Price:** R22,800

Prerequisites: HR basics.

Target audience: HR consultants and administrators.

Learning objectives: Configure core Employee Central, manage employee lifecycle and payroll integrations.

Modules:

1. EC architecture and foundation objects
 2. Employee data model and business rules
 3. Organization management and position management
 4. Integrations with payroll and other HR modules
 5. Data privacy and import/export tools
Assessment: Configure a sample employee data model and business rule.
-

38. SAP SuccessFactors — Recruiting Management

Duration: 20 hrs — **Price:** R22,800

Prerequisites: HR or recruiting experience helpful.

Target audience: Recruiters, HR system admins.

Learning objectives: Set up job requisitions, candidate pipelines and integration with Employee Central.

Modules:

1. Recruiting process and data model
 2. Candidate management and interview workflows
 3. Job board integration and career site setup
 4. Offer management and onboarding handover to EC
 5. Reporting on recruitment KPIs
Assessment: Configure and test a recruiting workflow.
-

39. SAP SuccessFactors — Learning (LMS)

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Learning administration basics.

Target audience: L&D admins and SuccessFactors consultants.

Learning objectives: Configure learning items, curricula, certifications and reporting within SuccessFactors Learning.

Modules:

1. LMS architecture and catalog management
 2. Learning items, courses and delivery types
 3. Enrollment rules, certification and compliance workflows
 4. Reporting and analytics for learning outcomes
 5. Integration with external content and EC
- Assessment:** Build a small learning program and report.
-

40. SAP SuccessFactors — Performance & Goals

Duration: 20 hrs — **Price:** R22,800

Prerequisites: HR or performance management basics.

Target audience: HR managers and admins.

Learning objectives: Configure performance forms, goal plans and calibration processes.

Modules:

1. Performance management concepts and config
 2. Goal management and alignment to org objectives
 3. Calibration and calibration workflows
 4. Reporting and continuous performance practices
 5. Integration with compensation module
- Assessment:** Configure a performance cycle and form.
-

41. SAP SuccessFactors — Compensation

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Compensation planning experience helpful.

Target audience: HR compensation analysts and consultants.

Learning objectives: Configure compensation planning, budgets, and reward allocations.

Modules:

1. Compensation structure and eligibility rules
 2. Budgeting and planning cycles
 3. Plan templates, worksheets and approvals
 4. Integration with payroll and performance data
 5. Audit trails and reporting on compensation decisions
- Assessment:** Build a compensation plan scenario and budget allocation exercise.

42. SAP Ariba — Procurement & Sourcing

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Procurement fundamentals.

Target audience: Procurement specialists and Ariba implementers.

Learning objectives: Configure sourcing events, supplier onboarding and procurement catalogs.

Modules:

1. Ariba network overview and procurement fundamentals
2. Sourcing events and supplier selection process
3. Catalog management and punchout integration
4. Supplier lifecycle and performance management
5. Integrations with S/4HANA for P2P flows

Assessment: Run a sourcing event and map the P2P flow.

43. SAP Ariba — Contracts & Supplier Management

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Contract management basics.

Target audience: Contract managers and procurement admins.

Learning objectives: Manage contract lifecycle in Ariba, clause libraries and compliance monitoring.

Modules:

1. Contract templates and clause management
2. Contract authoring, negotiation and approval flows
3. Supplier performance and risk scoring
4. Integration with sourcing and procurement events
5. Reporting and audit readiness

Assessment: Create a contract template and approval workflow.

44. SAP Fieldglass — Contingent Workforce Management

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Workforce program familiarity helpful.

Target audience: Workforce managers and Fieldglass consultants.

Learning objectives: Configure vendor profiles, statement of work templates and contingent worker management workflows.

Modules:

1. Fieldglass overview and resource models
 2. Requisition to onboarding lifecycle for contingent workers
 3. Timesheet and invoice reconciliation processes
 4. Reporting on workforce utilization and cost centers
 5. Integrations to core HR and finance systems
- Assessment:** Simulate a vendor onboarding and timesheet reconciliation.
-

45. SAP Concur — Travel & Expense Management

Duration: 10 hrs — **Price:** R13,900

Prerequisites: None.

Target audience: Finance end users and travel admins.

Learning objectives: Submit expenses, manage approvals and configure policy rules.

Modules:

1. Concur user interface and expense submission
 2. Policy configuration and approval chains
 3. Travel booking integration and audit controls
 4. Expense analytics and reimbursement workflows
- Assessment:** Expense submission lab and policy configuration exercise.
-

46. SAP C/4HANA Commerce Cloud — Overview (Customer Experience)

Duration: 40 hrs — **Price:** R32,700

Prerequisites: E-commerce basics preferred.

Target audience: Commerce leads, architects and consultants.

Learning objectives: Configure storefronts, product models, pricing, and order orchestration in Commerce Cloud.

Modules:

1. C/4HANA commerce architecture & data model
 2. Product modeling, catalogs and faceting strategies
 3. Pricing, promotions and discount engines
 4. Checkout, order handling and fulfillment integration
 5. Extensibility and cloud deployment patterns
- Assessment:** Build a product catalog and simulate order flow.
-

47. SAP C/4HANA — Marketing Cloud (Overview)

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Marketing basics.

Target audience: Marketing technologists and business users.

Learning objectives: Manage campaign orchestration, segmentation, and lead handover to sales.

Modules:

1. Marketing cloud data model and integration points
2. Customer segmentation and campaign design
3. Lead scoring and nurture programs
4. Analytics and campaign performance measurement

Assessment: Create a sample campaign and measure KPIs.

48. SAP C/4HANA — Sales Cloud (Overview)

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Sales process familiarity.

Target audience: Sales operations and CRM consultants.

Learning objectives: Configure lead-to-cash workflows, quoting and sales pipeline management.

Modules:

1. Sales cloud application concepts and master data
2. Opportunity and pipeline management
3. Quote generation and CPQ basics (if present)
4. Integration with ERP order and fulfillment systems

Assessment: Configure an opportunity-to-quote flow.

49. SAP Customer Data Cloud (Gigya) — Fundamentals

Duration: 10 hrs — **Price:** R13,900

Prerequisites: Basic web/customer data concepts.

Target audience: Customer data and privacy managers.

Learning objectives: Configure consent management, profile schemas and social login.

Modules:

1. Customer Data Cloud basics and data model
2. Consent & preference management workflows
3. Profile enrichment and data quality controls
4. Integration with marketing and commerce systems

Assessment: Configure a consent capture and profile schema.

50. SAP Transportation Management (TM) — Consultant

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Logistics and freight basics.

Target audience: TM consultants, logistics planners.

Learning objectives: Configure freight agreements, planning, execution and freight settlement.

Modules:

1. TM architecture and master data (locations, carriers)
2. Transportation planning and order management
3. Execution, tracking and event management
4. Freight cost calculation and settlement integration with FI
5. Performance and carrier collaboration features

Assessment: Plan and execute a routed transport scenario.

51. SAP Integrated Business Planning (IBP) — Demand Planning

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Supply chain planning basics.

Target audience: Planners and supply chain analysts.

Learning objectives: Configure demand planning models, statistical forecasting and consensus demand.

Modules:

1. IBP architecture and data integration patterns
2. Time series forecasting and statistical models
3. Demand sensing and consensus demand planning workflows
4. Scenario management and pitchbook creation
5. Integration to S/4HANA and execution systems

Assessment: Create a demand plan and analyze forecast accuracy.

52. SAP IBP — Sales & Operations Planning (S&OP)

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Demand planning or S&OP experience helpful.

Target audience: S&OP leads, supply chain planners.

Learning objectives: Implement S&OP processes in IBP, align financial and operational plans, and create scenarios.

Modules:

1. S&OP process design and IBP modules overview
2. Supply and demand balancing, constrained planning

3. Financial integration and scenario comparison
 4. Headroom and supply optimization techniques
 5. Governance, approval workflows and reporting
- Assessment:** Run an S&OP cycle and present scenario recommendations.
-

53. SAP APO → IBP Migration Topics & Strategy

Duration: 20 hrs — **Price:** R22,800

Prerequisites: APO knowledge beneficial.

Target audience: Migration architects and supply chain leads.

Learning objectives: Plan migrations from APO to IBP, map capabilities and design cutover approaches.

Modules:

1. APO vs IBP capability mapping and gap analysis
 2. Data migration techniques and master data alignments
 3. Planning logic and re-implementation approaches
 4. Stakeholder readiness and change management tips
- Assessment:** Migration plan outline for a sample use case.
-

54. SAP EWM Advanced Topics (Wave, Slotting, RF)

Duration: 40 hrs — **Price:** R32,700

Prerequisites: EWM basics.

Target audience: Advanced warehouse consultants and architects.

Learning objectives: Configure advanced wave strategies, slotting rules and RF interactions; optimize throughput.

Modules:

1. Wave and work center advanced setup
 2. Slotting, rearrangement and replenishment tuning
 3. RF mobile process design and optimization
 4. Labor management and KPI tracking in EWM
 5. Integrations: TM, transportation and automation systems
- Assessment:** Advanced EWM scenario implementation.
-

55. SAP Warehouse Management (WM) — Classic (Overview & Transition)

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Logistics basics.

Target audience: WM consultants and warehouse managers.

Learning objectives: Understand classic WM processes and plan transition to EWM.

Modules:

1. WM architecture and major processes (inbound/outbound)
2. Key transactions and master data in WM
3. Transition strategies to EWM and hybrid scenarios
4. Migration considerations and data reconciliation

Assessment: WM to EWM transition checklist exercise.

56. SAP Warehouse Management — RF & Mobile Scanning

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Warehouse operations knowledge.

Target audience: Warehouse system admins and operations leads.

Learning objectives: Configure RF menus, mobile scanning flows, and troubleshoot communications.

Modules:

1. RF framework overview and hardware considerations
2. Building RF menus and customizing transactions
3. Mobile app management and performance tuning
4. Error handling and network considerations

Assessment: Configure RF transactions for inbound/outbound flows.

57. SAP Logistics Execution & Shipping

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Logistics basics.

Target audience: Logistics coordinators and consultants.

Learning objectives: Manage delivery creation, picking, packing and carrier integration.

Modules:

1. Delivery document lifecycle and picking strategies
2. Packing, HU management and shipping labels
3. Carrier bookings and EDI communication basics
4. Integrations with TM and billing processes

Assessment: Delivery to invoice flow simulation.

58. SAP Manufacturing Integration & Intelligence (MII)

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Shopfloor systems knowledge helpful.

Target audience: Integration engineers and manufacturing leads.

Learning objectives: Integrate shopfloor data with SAP, build dashboards and visualizations for operations.

Modules:

1. MII architecture and connectivity options
2. Building KPIs and dashboards for plant operations
3. Data collection from PLCs and OPC servers
4. Real-time event handling and alerts

Assessment: Create a simple MII dashboard from sample data.

59. SAP Plant Connectivity (PCo) & IoT Integration

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Basic IoT concepts.

Target audience: IoT integrators and plant IT.

Learning objectives: Configure PCo for data collection, map telemetry data and forward to MII or BTP services.

Modules:

1. PCo components and device connectivity
2. Data acquisition and transformation patterns
3. Pushing data to MII and BTP for analytics
4. Security and edge device management basics

Assessment: Configure a simulated data feed into MII.

60. SAP Predictive Analytics & Machine Learning Foundations

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Data analysis experience useful.

Target audience: Data scientists and analytics leads.

Learning objectives: Understand predictive modelling in SAP context, use AutoML tools and deploy models to SAP applications.

Modules:

1. Predictive use case identification and data readiness
2. Model building basics: regression/classification/time series
3. Integrating models with SAP workflows (S/4/SAC)

4. Monitoring model performance and retraining strategies
Assessment: Build a simple predictive model on sample data.
-

61. SAP AI Core & AI Launchpad — Fundamentals

Duration: 20 hrs — **Price:** R22,800

Prerequisites: ML basics helpful.

Target audience: AI engineers and platform architects.

Learning objectives: Deploy AI workloads on SAP AI Core, understand pipelines and model orchestration.

Modules:

1. AI Core architecture and components
 2. Model packaging and deployment pipelines
 3. Serving models and monitoring endpoints
 4. Governance and security for AI workloads
Assessment: Deploy a packaged model and run inference tests.
-

62. SAP Conversational AI — Chatbot Basics

Duration: 10 hrs — **Price:** R13,900

Prerequisites: None.

Target audience: Business users, chatbot designers.

Learning objectives: Build an intent-based chatbot, integrate with backend OData services, and train NLU models.

Modules:

1. Conversational AI concepts and NLU basics
 2. Designing intents, entities and dialogflows
 3. Integrations to SAP systems and fulfillment actions
 4. Testing and measuring bot performance
Assessment: Build a basic FAQ and booking chatbot.
-

63. SAP Commerce Cloud — B2B Implementation

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Commerce fundamentals.

Target audience: Commerce developers and architects.

Learning objectives: Configure B2B catalog, approval workflows, punchout and integration to order management.

Modules:

1. Commerce cloud architecture and data model
2. B2B catalog and pricing strategies
3. Punchout and procurement system integrations
4. Order orchestration and fulfillment integrations
5. Performance and scaling practices

Assessment: Build a B2B storefront scenario and simulate ordering.

64. SAP Commerce Cloud — B2C Implementation

Duration: 40 hrs — **Price:** R32,700

Prerequisites: E-commerce basics.

Target audience: Commerce solution architects and implementers.

Learning objectives: Configure B2C storefront, promotions, personalization, and checkout flows.

Modules:

1. Storefront creation and product catalog design
2. Promotions engine and personalization basics
3. Checkout, payments and fraud prevention integration
4. SEO, performance and analytics setup

Assessment: Configure a B2C product flow and promotion campaign.

65. SAP Solution Manager (SolMan) — Application Lifecycle Management

Duration: 20 hrs — **Price:** R22,800

Prerequisites: System admin or project experience helpful.

Target audience: SolMan admins and ITSM leads.

Learning objectives: Manage change control, test management, and IT service management using SolMan.

Modules:

1. SolMan overview and setup basics
2. ChaRM (Change Request Management) processes
3. Test suite: creating and running test plans
4. Monitoring and system landscape management

Assessment: Configure a change request and run a test plan.

66. SAP Focused Build & Focused Insights — Agile Delivery

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Agile delivery familiarity.

Target audience: Delivery managers and Agile coaches.

Learning objectives: Use Focused Build for ALM, manage requirements, sprints and reporting dashboards.

Modules:

1. Focused Build structure and artifact types
2. Requirement to implementation flows and sprint management
3. Test coverage and defect tracking integration
4. Focused Insights dashboards and KPI configuration

Assessment: Setup a sample project and produce release metrics.

67. SAP Basis Administration — System Administration

Duration: 40 hrs — **Price:** R32,700

Prerequisites: OS and basic DB knowledge.

Target audience: SAP Basis administrators.

Learning objectives: Perform system installs, transport management, user admin, and basic performance monitoring.

Modules:

1. SAP system architecture, installations and profiles
2. Transport management and CTS+ basics
3. User/role administration and security policies
4. System monitoring, logs and early performance checks
5. Patch management and landscape maintenance

Assessment: System install checklist simulation and transport exercise.

68. SAP System Operations & Monitoring

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Basis fundamentals.

Target audience: Operations engineers and Basis teams.

Learning objectives: Use monitoring tools, set alerts, and respond to typical system incidents.

Modules:

1. Monitoring tools: ST03, ST22, CCMS and SolMan monitoring
2. Alerting and SLA definition for production systems
3. Incident triage and root cause analysis basics
4. Scheduled maintenance and housekeeping tasks

Assessment: Incident resolution and monitoring configuration exercise.

69. SAP Landscape Design & Sizing

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Architecture or Basis knowledge helpful.

Target audience: Architects and infrastructure planners.

Learning objectives: Design scalable SAP landscapes, perform sizing calculations and select appropriate topology for S/4 and HANA.

Modules:

1. Landscape models (DEV/QAS/PRD) and high availability options
2. Sizing fundamentals and SAP Quick Sizer use
3. HANA sizing considerations and multi-tenant landscapes
4. Cloud vs on-premise tradeoffs and cost implications

Assessment: Create a sizing/landscape rationale for a sample company.

70. SAP Performance Tuning & Troubleshooting

Duration: 40 hrs — **Price:** R32,700

Prerequisites: Basis or developer experience.

Target audience: Performance engineers and senior Basis/devs.

Learning objectives: Diagnose performance bottlenecks across ABAP, DB and network layers and apply tuning techniques.

Modules:

1. End-to-end performance analysis methodology
2. ABAP trace, SQL trace and execution plan analysis
3. Index and DB tuning, HANA performance diagnostics
4. Memory, locks and concurrent user troubleshooting
5. Performance regression testing and continuous monitoring

Assessment: Performance diagnosis lab with sample traces.

71. SAP Database Administration (DBA) for SAP HANA

Duration: 40 hrs — **Price:** R32,700

Prerequisites: DBA or Linux background.

Target audience: DBAs managing HANA environments.

Learning objectives: Manage HANA storage, monitoring, backups, and understanding columnar store internals.

Modules:

1. HANA architecture deep dive (columnar store internals)
2. Backup & recovery planning (full, delta, log backups)
3. Storage and table partitioning strategies

4. High availability and system replication mechanisms
 5. Performance monitoring and workload management
- Assessment:** Backup/restore and replication simulation.
-

72. SAP Security Fundamentals — Authorization Concepts

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Basic SAP user admin knowledge.

Target audience: Security administrators and auditors.

Learning objectives: Design role-based authorization, manage profiles and handle segregation of duties considerations.

Modules:

1. Authorization objects, roles and profiles fundamentals
 2. Role build process and PFCG configuration
 3. SOD analysis and mitigation strategies
 4. Transporting roles and authorization troubleshooting
- Assessment:** Design and create roles for a sample business scenario.
-

73. SAP Identity Management & Single Sign-On (IAS/IPS)

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Security basics.

Target audience: Identity architects and IT security.

Learning objectives: Implement single sign-on, user provisioning and identity flows for cloud/on-prem landscapes.

Modules:

1. IAS/IPS overview and authentication mechanisms
 2. SSO setup with SAML and OAuth flows
 3. Provisioning connectors and SCIM basics
 4. Logging, auditing and compliance for identity services
- Assessment:** Configure an SSO flow between BTP and S/4HANA demo.
-

74. SAP GRC — Access Control

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Security role design knowledge.

Target audience: GRC specialists and auditors.

Learning objectives: Configure access risk analysis, emergency access management,

and remediation workflows.

Modules:

1. GRC architecture and components overview
 2. Access risk analysis and SoD rules configuration
 3. Emergency access management (Firefighter) setup
 4. Remediation workflows and reporting for audits
- Assessment:** Run an SoD analysis and create remediation steps.
-

75. SAP GRC — Process Control & Risk Management

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Risk and control fundamentals.

Target audience: Compliance officers and GRC consultants.

Learning objectives: Implement process controls, compliance monitoring and continuous control monitoring in SAP.

Modules:

1. Process control setup and control library design
 2. Risk catalog and control mapping to processes
 3. Continuous monitoring and exception handling
 4. Reporting for regulators and internal audit teams
- Assessment:** Configure a control test and run a monitoring cycle.
-

76. SAP Data Privacy & GDPR for SAP

Duration: 10 hrs — **Price:** R13,900

Prerequisites: Understanding of privacy principles helpful.

Target audience: Data protection officers and system admins.

Learning objectives: Implement privacy by design, data subject requests handling and anonymization/pseudonymization in SAP systems.

Modules:

1. GDPR principles and SAP data flows overview
 2. Data subject request handling and data export tools
 3. Anonymization and retention policies in SAP
 4. Audit trails and compliance reporting strategies
- Assessment:** Create a data subject request handling example.
-

77. SAP Audit & Controls for S/4HANA

Duration: 10 hrs — **Price:** R13,900

Prerequisites: Audit background helpful.

Target audience: Internal auditors and compliance teams.

Learning objectives: Understand audit controls in S/4HANA and how to extract audit evidence using standard tools.

Modules:

1. Audit relevant tables and logging in S/4HANA
2. Using SolMan and analytics for audit evidence
3. Control testing approaches and sample extraction methods
4. Reporting to auditors and maintaining evidence chains

Assessment: Produce an audit evidence package for a sample process.

78. SAP Cloud Security & Multi-Cloud Governance

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Cloud security basics.

Target audience: Cloud architects and security teams.

Learning objectives: Secure hybrid SAP deployments, manage cloud access controls and implement governance guardrails.

Modules:

1. Cloud governance framework for SAP landscapes
2. Identity & access controls across clouds (BTP, Azure, AWS)
3. Secure connectivity & network segmentation best practices
4. Continuous compliance and monitoring patterns

Assessment: Design a governance checklist for a hybrid deployment.

79. SAP DevOps & CI/CD for SAP (BTP & S/4HANA)

Duration: 20 hrs — **Price:** R22,800

Prerequisites: DevOps concepts and basic scripting.

Target audience: Developers, release managers, platform engineers.

Learning objectives: Implement CI/CD pipelines for SAP code, manage transports, and automate testing.

Modules:

1. DevOps concepts applied to SAP (transport management, branching)
2. CI tools & pipelines for UI5, CAP and ABAP (Git, Jenkins/GitHub Actions)
3. Automated testing hooks and deployment strategies

4. Rollback and release notes best practices for SAP deliveries
Assessment: Create a sample pipeline for a UI5/CAP app.
-

80. SAP Automated Testing & Test Data Management

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Testing basics.

Target audience: QA engineers and test leads.

Learning objectives: Use eCATT/Tricentis/Worksoft for automated regression testing and manage test data responsibly.

Modules:

1. Test automation options in SAP landscapes
 2. Recording, parameterization and reusable test cases
 3. Test data provisioning and masking strategies
 4. Reporting, maintenance and regression scheduling
Assessment: Build and run an automated regression test case.
-

81. SAP Test Automation with Tricentis Tosca / eCATT

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Basic test case design knowledge.

Target audience: Test automation specialists.

Learning objectives: Build robust automated tests for SAP GUI, Web and Fiori interfaces using Tosca/eCATT and integrate with CI.

Modules:

1. Tool overview and architecture (Tosca / eCATT)
 2. Test case design patterns and data driven testing
 3. Integration with CI pipelines and result analysis
 4. Maintenance strategies for long-lived test suites
Assessment: Automate a key end-to-end business process.
-

82. SAP UI/UX Design Principles for Fiori

Duration: 10 hrs — **Price:** R13,900

Prerequisites: Basic design concepts helpful.

Target audience: UX designers and Fiori developers.

Learning objectives: Apply Fiori design principles, build coherent user journeys and create accessible UI patterns.

Modules:

1. Fiori UX principles and design guidelines
 2. Personas, journeys and pattern libraries
 3. Prototyping for Fiori and usability best practices
 4. Hints for performance, responsiveness and accessibility
- Assessment:** Create a Fiori mockup for a business task.
-

83. SAP User Adoption & Change Management — End User Training

Duration: 10 hrs — **Price:** R13,900

Prerequisites: None.

Target audience: Change leads and trainers.

Learning objectives: Design end-user training, support materials and adoption metrics for SAP rollouts.

Modules:

1. Stakeholder mapping and adoption KPIs
 2. Training design: modules, job aids and quick reference guides
 3. Pilot & feedback loops, helpdesk integration
 4. Measuring adoption and continuous learning programs
- Assessment:** Build a 1-day training plan and sample job aid.
-

84. SAP Business Process Modeling & Signavio

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Process analysis basics helpful.

Target audience: Process architects and transformation leads.

Learning objectives: Model processes in Signavio, analyze process variants and identify improvement opportunities for SAP migrations.

Modules:

1. Signavio basics and process documentation standards
 2. Modeling best practices and value stream mapping
 3. Process analysis with variants and performance indicators
 4. Ideas for process automation and re-design for S/4HANA
- Assessment:** Model an end-to-end process and provide improvement suggestions.
-

85. SAP Process Mining & Process Intelligence

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Process and data basics helpful.

Target audience: Process analysts and data engineers.

Learning objectives: Use process mining tools to identify bottlenecks, build discovery maps and propose optimization scenarios.

Modules:

1. Process mining fundamentals and data requirements
2. Importing event logs from SAP systems
3. Conformance checking and variant analysis
4. KPI dashboards and actionable insights for stakeholders

Assessment: Run a discovery on sample event logs and present findings.

86. SAP Sustainability Control Tower — Overview

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Sustainability reporting awareness helpful.

Target audience: Sustainability leads and compliance officers.

Learning objectives: Configure tracking of emissions data, product footprints and run sustainability KPIs in SAP.

Modules:

1. Sustainability data model and sources in SAP
2. Emissions accounting basics and footprint calculations
3. Reporting and dashboards for executive insights
4. Integration with procurement and product lifecycles

Assessment: Configure a simple product footprint report.

87. SAP Environment, Health & Safety (EHS)

Duration: 20 hrs — **Price:** R22,800

Prerequisites: EHS fundamentals helpful.

Target audience: EHS officers and consultants.

Learning objectives: Manage safety incidents, compliance workflows and material safety data sheets in SAP.

Modules:

1. EHS master data and regulatory frameworks
2. Incident management and corrective actions
3. Substance management and MSDS integration
4. Reporting for regulators and internal compliance

Assessment: Configure an incident handling workflow.

88. SAP Product Compliance & Dangerous Goods

Duration: 10 hrs — **Price:** R13,900

Prerequisites: Compliance awareness helpful.

Target audience: Regulatory and product safety teams.

Learning objectives: Manage product compliance data, classify dangerous goods and ensure shipping compliance.

Modules:

1. Compliance data model and classification methods
2. Dangerous goods handling codes and documentation
3. Integration with shipping and customs processes

Assessment: Classify a product and produce required compliance documentation.

89. SAP Batch Management & Serialization

Duration: 10 hrs — **Price:** R13,900

Prerequisites: Manufacturing or warehouse basics.

Target audience: Pharmaceutical and CPG process owners.

Learning objectives: Configure batch attributes, track serialization and run batch traceability reports.

Modules:

1. Batch master data and classification
2. Serialization concepts and tracking flows
3. Batch traceability and recall reporting

Assessment: Simulate batch trace for a product recall scenario.

90. SAP Licensing & Contract Administration (SAP LA) — Overview

Duration: 10 hrs — **Price:** R13,900

Prerequisites: Procurement or licensing background helpful.

Target audience: License managers and procurement teams.

Learning objectives: Understand SAP licensing models, contract lifecycle and cost optimization strategies.

Modules:

1. SAP license types and measurement approaches
2. Contract terms, renewal and compliance checks
3. Cost optimization tips and vendor negotiation levers

Assessment: Draft a sample license inventory and optimization note.

91. SAP Revenue Recognition (IFRS15/ASC606) for S/4HANA

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Accounting standards knowledge.

Target audience: Finance consultants and accountants.

Learning objectives: Configure revenue recognition rules in S/4HANA and map contract lifecycles to GL postings.

Modules:

1. Overview of IFRS15/ASC606 principles in SAP
2. Contract configuration, performance obligations and milestones
3. Integration with billing and RAR components
4. Reporting and audit trails for revenue recognition

Assessment: Map a sample contract and test revenue postings.

92. SAP Lease Accounting (IFRS16) in S/4HANA

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Lease accounting basics preferred.

Target audience: Finance teams and consultants.

Learning objectives: Implement lease accounting framework, amortize leases and report compliant disclosures.

Modules:

1. IFRS16 principles and SAP lease objects
2. Lease setup, calculation and amortization entries
3. Disclosure reporting and reconciliations
4. Integration to asset accounting and payable flows

Assessment: Configure and run an amortization schedule for an example lease.

93. SAP Project Systems (PS) — Fundamentals

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Project management basics helpful.

Target audience: Project controllers and PS consultants.

Learning objectives: Configure WBS, network activities, budgeting and project reporting in SAP PS.

Modules:

1. PS structure: WBS, networks and milestones
2. Planning, budgeting and commitment management
3. Project execution, confirmations and costs postings

4. Project reporting and integration to FI/CO
Assessment: Create and control a sample project in PS.
-

94. SAP Portfolio & Project Management (PPM)

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Project governance knowledge helpful.

Target audience: PMO leads and portfolio managers.

Learning objectives: Manage project portfolios, prioritize investments, and run resource planning in SAP PPM.

Modules:

1. Portfolio definition and scoring models
 2. Project selection and lifecycle management
 3. Resource and capacity planning basics
 4. Reporting for portfolio health and ROI justification
Assessment: Prepare a short portfolio prioritization analysis.
-

95. SAP Professional Services Automation (PSA)

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Service delivery or project billing experience.

Target audience: PSA consultants and services ops.

Learning objectives: Configure time capture, billing models and resource planning for professional services.

Modules:

1. PSA data model: projects, time, billing rules
 2. Time capture methods and approvals workflows
 3. Billing models: T&M, fixed price and milestone billing
 4. Resource utilization & profitability reporting
Assessment: Configure a billing cycle for a services engagement.
-

96. SAP Grants Management — Public Sector

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Public sector finance knowledge helpful.

Target audience: Grants administrators and public sector finance teams.

Learning objectives: Manage grant lifecycles, compliance tracking and reporting in SAP.

Modules:

1. Grant creation and budget allocation
 2. Eligibility, milestones and compliance checks
 3. Grant accounting and reporting requirements
 4. Audit trails and reconciliation procedures
- Assessment:** Simulate grant setup and reporting for a program.
-

97. SAP Travel Management — End User & Admin

Duration: 10 hrs — **Price:** R13,900

Prerequisites: None.

Target audience: Travel coordinators and end users.

Learning objectives: Book travel, submit travel expense, and configure travel policies.

Modules:

1. Travel booking and itinerary management
 2. Travel expense submission and approvals
 3. Policy controls and audit flags
 4. Reporting on travel spend and policy compliance
- Assessment:** Submit travel booking and expense scenario.
-

98. SAP Real Estate Management (RE-FX)

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Real estate process awareness helpful.

Target audience: RE managers and consultants.

Learning objectives: Manage leases, contracts, rent calculations and real estate reporting.

Modules:

1. RE-FX master data and contract lifecycle
 2. Rent calculations and adjustments
 3. Billing, invoicing and integration to FI/AR
 4. Analytics for property portfolios and occupancy
- Assessment:** Setup a lease and run rent posting scenarios.
-

99. SAP Retail — Assortment & Merchandise Management

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Retail domain experience helpful.

Target audience: Retail planners and SAP retail consultants.

Learning objectives: Manage product assortments, replenishment and merchandising

workflows in SAP Retail.

Modules:

1. Assortment planning and category management
2. Merchandise hierarchy and store allocations
3. Replenishment rules and promotions impact analysis
4. Integration with POS and commerce systems

Assessment: Create an assortment plan and simulate replenishment.

100. SAP Pricing & Condition Techniques — Advanced

Duration: 20 hrs — **Price:** R22,800

Prerequisites: Basic SD or MM pricing knowledge.

Target audience: SD/MM consultants and pricing analysts.

Learning objectives: Design complex pricing procedures, condition records, scales, and rebates; handle condition exclusion and pricing determination in S/4HANA.

Modules:

1. Condition technique fundamentals and access sequence design
2. Pricing procedure configuration and condition types
3. Scales, condition tables and pricing determination in documents
4. Rebates and settlement processes (periodic statements)
5. Troubleshooting pricing/exclusion issues and testing strategies

Assessment: Configure a multi-level pricing procedure and test with sample orders.
